

BusinessSource Provided Services

1. One-on-One Consulting

Our in house-staff can provide expert business advice that will help your business overcome any strategic management issues.

Below are a few consulting services available:

- Needs and Marketing Assessment
- Business Plan Development
- Site Location
- Lease Negotiation Assistance
- Legal Considerations for Small Businesses
- Procurement Assistance

2. Small Business Financing

We offer small business financing technical assistance. The advice we offer will increase the likelihood that your small business loan will be funded.

Small business financing advice includes:

- Loan Qualification & Requirements
- Credit Repair
- Loan Packaging Assistance
- Financial Re-Structuring
- Financial Planning Needs
- Alternative Financial Services
- SBA Loans

3. Employee Hiring/Work Force Development

Business cycles are not always predictable, so "right sizing" the work force—while retaining the right team talent—is crucial. With WorkSource's array of business offerings, you can augment your own resources with:

- Outplacement Services
- Retention Strategies
- Organization Assessments

4. Business Plan Development

Prior to launching a business venture, entrepreneurs must develop a strategic and comprehensive plan. Participation in the Entrepreneur Training Program (ETP) results in the healthy development of a business. We also offer personal, one-on-one business plan assistance.

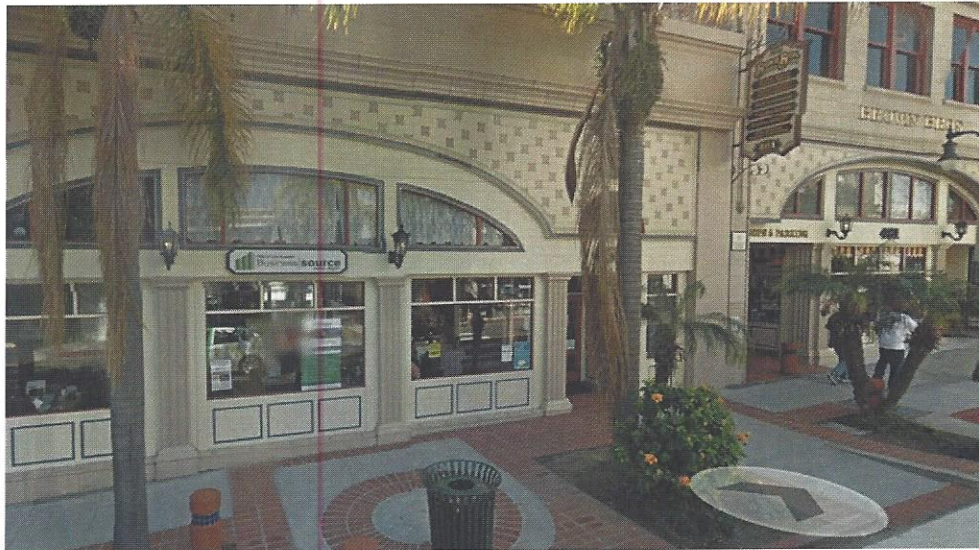
5. Tax Incentives & Credits

- Local and Statewide Tax Incentives for Qualifying Small Businesses
- DWP Electric Rate Discounts
- Employee Tax Hiring credits

6. Business Courses

- Entrepreneurial Workshops
- Fiscal Management
- Marketing
- Technical Training
- E-Commerce
- Employee Training
- Green/ Cleantech Transitions
- Accounting Courses

Most services are provided at NO COST to City of Los Angeles business owners and resident entrepreneurs. Please note that some workshops might charge a nominal fee to attend.



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